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KIRIRI WOMEN'S UNIVERSITY OF SCIENCE AND TECHNOLOGY
UNIVERSITY EXAMINATION, 2024/2025 ACADEMIC YEAR
FIRST YEAR, FIRST SEMESTER EXAMINATION
FOR THE CERTIFICATE IN PROCUREMENT & SUPPLY CHAIN
MANAGEMENT
CPS 016: PRINCIPLES OF PURCHASING AND SUPPLIES
MANAGEMENT

Date: 11TH April, 2024
Time: 8.30AM-11.30AM

INSTRUCTIONS TO CANDIDATES

ANSWER QUESTION ONE (COMPULSORY) AND ANY OTHER TWO QUESTIONS

QUESTION ONE (30 MARKS)

- a) With at least three elaborate examples, justify the importance of purchasing and supply chain management in an organization. **(6 Marks)**
- b) Using examples, explain the difference between “Inbound” and “Outbound” logistics. **(6 Marks)**
- c) “Sourcing” and “Outsourcing” are a key consideration in Purchasing and Supply chain management. Explain what they entail. **(6 Marks)**
- d) Give the main difference between Purchasing and buying in an organizational set up. Give an elaborated example for each. **(6 Marks)**
- e) Positive or warm relations are believed to be a pillar in Supply chain matters. Discuss the three common types of relations that apply in Organizations. **(6 Marks)**

QUESTION TWO (20 MARKS)

- a) Purchasing and Supply Management department is known to be a value adding function. With clear explanations highlight three advantages of the function or department. **(6 Marks)**
- b) World over, relations between functions are known to be a major contributor in positive growth of organizations in relation to the “Silo Syndrome” concept of relating. Elaborated on the what it is, with an example. **(6 Marks)**
- c) Sub-contracting is one of the most common systems of speeding up projects and contracts assigned. Highlight on four challenges of Subcontracting in an organization. **(8 Marks)**

QUESTION THREE (20 MARKS)

- a) Using examples, explain the difference between customer satisfaction and delightment. **(6 Marks)**
- b) Explain six advantages of having quality materials, products or services. **(6 Marks)**
- c) Discuss four positive factors of “Green issue” principle. **(8 Marks)**

QUESTION FOUR (20 MARKS)

- a) When customers are in “Need”, they are known to use several methods or styles to express what they need. Describe three methods of specifying customer need. **(6 Marks)**
- b) Lead time is a point of concern and even a source of conflict in Supply chain function. Explain the important of managing lead time. **(6 Marks)**
- c) Materials Inspection is a key exercise which normally demands for the formation of an “ADHOC” committee to execute. Explain what an “ADHOC” committee will look at during the physical inspection of materials and products. **(8 Marks)**

QUESTION FIVE (20 MARKS)

- a) Receiving is a key activity in Purchasing and Supply Management. Explain four factors that should be checked when receiving goods and materials in the Warehouse. **(8 Marks)**
- b) Explain the “Ishikawa Quality” concept in a production set up for a set up of your choice. **(6 Marks)**
- c) Using examples, explain three reasons, why ethics are critical in Supply chain. **(6 Marks)**