



Kasarani Campus
Off Thika Road
Tel. 2042692 / 3
P. O. Box 49274,
00100
NAIROBI
Tel. 4442212
Fax: 4444175

KIRIRI WOMENS' UNIVERSITY OF SCIENCE AND TECHNOLOGY
UNIVERSITY EXAMINATION, 2021/2022 ACADEMIC YEAR
YEAR ONE, SECOND SEMESTER EXAMINATION
CERTIFICATE IN PROCUREMENT AND SUPPLIES MANAGEMENT

CPS 022 POLICY AND ORGANIZATION OF SUPPLY

EXAM TYPE: MAIN EXAM

INSTRUCTIONS TO CANDIDATES

ANSWER QUESTION ONE (COMPULSORY) AND ANY OTHER TWO QUESTIONS

QUESTION ONE

- a) Purchasing is a process that drives the organization's supply chain functionalities. As a purchasing personnel, state and explain four objectives of purchasing. (4 marks)
- b) Briefly highlight three opportunities awaiting you after your studies in reference to this course. (3 marks)
- c) With an aid of a diagram, explain the elements of supply chain as used in purchasing. (6marks)
- d) Enumerate three issues faced in most supply chain companies while conducting demand forecasting (3 marks)
- e) Discuss the three main type of warehouses in reference to their places of location (6 marks)
- f) Supplier characteristics are the most valuable concept to look into in monitoring supply process. Explain five characteristics of suppliers you look into when monitoring and evaluating supply chain processes. (5 marks)
- g) Stock control involves monitoring optimum stock levels. State and explain three costs associated with stock control processes. (3 marks)

QUESTION TWO

- a) Highlight and explain five demand forecasting methods for a supply chain organization. (10 marks)
- b) Discuss five main challenges experienced in supply chain management and how you can work around them. (10 marks)

QUESTION THREE

- a) Barba is planning to forecast her sales for the year 2021. Briefly discuss the process of demand forecasting (4 marks)
- b) Explain four factors to consider in setting up warehouses location. (8 marks)

- c) Make short notes on the following:
- i. Qualitative forecasting and quantitative forecasting (4 marks)
 - ii. Buffer stock and outstanding orders (4 marks)

QUESTION FOUR

- a) Good inventory management strategy is very crucial for the success of an organization. Discuss the reasons why. (5 marks)
- b) Discuss the benefits that one can gather from effective warehousing solution. (5 marks)
- c) Explain the 5 supplier evaluation methods used in supply (10 marks)

QUESTION FIVE

- a) Explain four benefits behind adopting demand forecast in supply chain organizations. (8 marks)
- b) The council of supply chain management professionals says that supply chain management is important for a number of *specific reasons*. Discuss the three major reasons. (6 marks)
- c) Using examples, explain the major sources of data for forecasting information (6 marks)

