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**KIRIRI WOMENS' UNIVERSITY OF SCIENCE AND TECHNOLOGY
UNIVERSITY EXAMINATION, 2020/2021 ACADEMIC YEAR
CERTIFICATE IN PROCUREMENT AND SUPPLIES MANAGEMENT
CPS 019 - PRACTICES AND TECHNIQUES OF PURCHASING**

Date: 15th December, 2020.
Time: 3.00PM-5.00PM

INSTRUCTIONS TO CANDIDATES

ANSWER QUESTION ONE (COMPULSORY) AND ANY OTHER TWO QUESTIONS

QUESTION ONE(30 MARKS)

- (a) Identify any FIVE objectives of purchasing. [5 Marks]
(b) Define the following terms and give two advantages and two disadvantages of the following types of purchasing;
(i) Centralization
(ii) Decentralization [10 Marks]
(c) What is the role of the purchasing department in organizations? [5 Marks]

QUESTION TWO (20 MARKS)

- (a) Quality in purchasing process should include a variety of information about the item to be sourced. List any FIVE such information and briefly describe them. [10 Marks]
(b) When negotiating in purchasing, what are the five strategies that one can consider?[10 Marks]

QUESTION THREE(20 MARKS)

- (a) Describe the meaning of the term Ethics issues in purchasing. [4 Marks]
(b) List TWO key objectives in Inventory Management [4 Marks]
(c) List and briefly explain any SIX ethical standards that one can observe in purchasing. [12 Marks]

QUESTION FOUR(20 MARKS)

- (a) Explain the following terminologies as far as purchasing is concerned;
(i) Global sourcing
(ii) Local sourcing [6 Marks]
(b) What are the advantages and disadvantages of choosing each of the above in (a). [14 Marks]

QUESTION FIVE (20 MARKS)

- a) Explain EIGHT problems of outsourcing (8 Marks)
b) Highlight SIX factors affecting feasibility and desirability of centralization. (6 Marks)
c) Explain SIX disadvantages of a functional organizational structure. (6 Marks)