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KIRIRI WOMENS' UNIVERSITY OF SCIENCE AND TECHNOLOGY
UNIVERSITY EXAMINATION, 2012/2013 ACADEMIC YEAR
FOURTH YEAR, SECOND SEMESTER EXAMINATION
FOR THE DEGREE OF BACHELOR OF SCIENCE
(BUSINESS ADMINISTRATION)

Date: 24th April, 2013
Time: 2.00pm – 4.00pm

KPS 405 - SPECIAL TOPICS IN PURCHASING

INSTRUCTIONS TO CANDIDATES

ANSWER QUESTION ONE (COMPULSORY) AND ANY OTHER TWO QUESTIONS

QUESTION ONE (30 MARKS)

- a) Explain five characteristics of services. (10 Marks)
- b) Explain five sources of information on potential suppliers. (10 Marks)
- c) Explain five circumstances when a firm may opt to buy used equipment than new ones. (10 Marks)

QUESTION TWO (20 MARKS)

- a) Explain five activities in quality management. (10 Marks)
- b) Explain five quality dimensions. (10 Marks)

QUESTION THREE (20 MARKS)

- a) Explain five factors considered in selecting suppliers. (10 Marks)
- b) Explain five engineering features for buying capital equipment. (10 Marks)

QUESTION FOUR (20 MARKS)

- a) i) Explain the term 'life cycle costing'. (2Marks)
- ii) Life cycle costing process involves four main steps. (8 Marks)
- b) Explain five factors considered for effective service delivery. (10 Marks)

QUESTION FIVE (20 MARKS)

- a) Explain five factors affecting selection of suppliers. (10 Marks)
- b) Explain five methods of leasing equipment. (10 Marks)