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**KIRIRI WOMENS' UNIVERSITY OF SCIENCE AND TECHNOLOGY**  
**UNIVERSITY EXAMINATION, 2016/2017 ACADEMIC YEAR**  
**DIPLOMA IN PROCUREMENT AND SUPPLIES MANAGEMENT**

**DPS 004 - INTRODUCTION TO PROCUREMENT AND SUPPLY CHAIN**  
**MANAGEMENT**

Date: 13<sup>th</sup> August, 2016.  
Time: 9.00am – 11.00am

**INSTRUCTIONS TO CANDIDATES**

**ANSWER QUESTION ONE (COMPULSORY) AND ANY OTHER TWO QUESTIONS**

**QUESTION ONE (30 MARKS)**

- a) Define a profession. State the Six features of a profession. (10 Marks)
- b) The importance of involving purchasing in strategic decisions intended to strengthen the competitive advantage of business unit; state and explain the three factors that have contributed to that. (10 Marks)
- c) The status of purchasing within the organization is important for at least three reasons, which are they; explain. (10 Marks)

**QUESTION TWO (20 MARKS)**

- a) States and explain any four department that work closely with purchasing department. (10 Marks)
- b) State and explain the three basic Traditional Purchasing Procedures. (10 Marks)

**QUESTION THREE (20 MARKS)**

- a) How apart from reducing the cost of purchasing materials can procurement contributes to the competitiveness of a business? (6 Marks)
- b) Explain any four general objectives of purchasing. (4 Marks)
- c) Explain five Quality control measures you would recommend to be applied in purchasing. (10 Marks)

**QUESTION FOUR (20 MARKS)**

- a) What are the six rights in purchasing? Explain. (6 Marks)
- b) Explain all the steps that are involved before the goods are received from the suppliers to the purchasing department. (4 Marks)
- c) Explain five principles of purchasing applied by diligent purchasing managers in an Organization you know. (10 Marks)

**QUESTION FIVE (20 MARKS)**

- a) What is centralization and decentralization of purchasing function? (5 Marks)
- b) Explain the advantages and disadvantages of centralization and decentralization. (15 Marks)