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KIRIRI WOMEN'S UNIVERSITY OF SCIENCE AND TECHNOLOGY
UNIVERSITY EXAMINATION, 2024/2025 ACADEMIC YEAR
FIRST YEAR, SECOND SEMESTER EXAMINATION
FOR THE CERTIFICATE IN PROCUREMENT & SUPPLY CHAIN
MANAGEMENT

CPS 022: POLICY AND ORGANIZATION OF SUPPLY

Date: 16TH April, 2024
Time: 11.30PM-1.30PM

INSTRUCTIONS TO CANDIDATES

ANSWER QUESTION ONE (COMPULSORY) AND ANY OTHER TWO QUESTIONS

QUESTION ONE (30 MARKS)

Policies are set guidelines and norms that guide the operations, activities and individuals in an organization on how to conduct themselves in relation to the business or organization.

- a) Explain **THREE** benefits of effective Supply chain management policy in an organization **(6 Marks)**
- b) Explain **THREE** types of warehouses. **(6 Marks)**
- c) Explain the following terms
 - i. Reciprocity trading **(2 Marks)**
 - ii. Safety stock **(2 Marks)**
 - iii. Make or buy. **(2 Marks)**
- d) You are the manager of Betty Supplies Ltd, as their Supply chain manager, identify **THREE** characteristics that you will prefer your Suppliers to have. **(3 Marks)**
- e) Identify **FIVE** challenges faced by supply chain companies in carrying out supply chain management. **(5 Marks)**
- f) Give **FOUR** reasons that can force an organization to buy internationally. **(4 Marks)**

QUESTION TWO (20 MARKS)

- a) Highlight **SIX** characteristics of a purchasing policy. **(6 Marks)**
- b) Explain **THREE** reasons that can fail a policy during its implementation. **(6 Marks)**
- c) Stakeholders involvement in policy making is a key factor for any policy to hold. Discuss **FOUR** reasons for stakeholder involvement. **(8 Marks)**

QUESTION THREE (20 MARKS)

- a) Explain **THREE** challenges that are common in the outsourcing of services **(6 Marks)**
- b) Clearly discuss **FOUR** factors that can initiate the need to change a policy in an organizational setup. **(8 Marks)**
- c) Green procurement is becoming a key concern in the world of procurement today, give **THREE** reasons why it should be enforced worldwide. **(6 Marks)**

QUESTION FOUR (20 MARKS)

- a) Explain the benefits of ethics in business. **(8 Marks)**
- b) Give the advantages of positive relationships between a buyer and a supplier in an organizational set up. **(6 Marks)**
- c) Using examples, discuss the concept of supplier rationalization. **(8 Marks)**

QUESTION FIVE (20 MARKS)

- a) As a transport manager explain **THREE** factors that will influence your choice to a particular mode of transport. **(6 Marks)**
- b) Describe **FOUR** factors to consider in setting warehouses. **(8 Marks)**
- c) Clearly elaborate on the **THREE** main functions that form the purchasing and supply entity in an organization and their importance. **(6 Marks)**