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KIRIRI WOMENS' UNIVERSITY OF SCIENCE AND TECHNOLOGY
UNIVERSITY EXAMINATION, 2022/2023 ACADEMIC YEAR
FOR THE CERTIFICATE IN PROCUREMENT AND SUPPLIES
MANAGEMENT

CPS 016 - PRINCIPLES OF PURCHASING AND SUPPLY MANAGEMENT

Date: April, 2022.

Time: 11.00 am-

INSTRUCTIONS TO CANDIDATES

ANSWER QUESTION ONE (COMPULSORY) AND ANY OTHER TWO QUESTIONS

QUESTION ONE (30 MARKS)

- a) Highlight the meaning of the term Outsourcing. (2Marks)
- b) Explain the meaning of the term Sourcing (2Marks)
- c) State the difference between "Quantity" and "Quality" (4Marks)
- d) List any two functions of purchasing and supply management in an organization (4Marks)
- e) Explain the meaning of the term "customer satisfaction" (3Marks)
- f) Highlight the meaning of the term "customer delighttment" (3Marks)
- g) Explain what is "Inbound Logistics" (3Marks)
- h) Explain what is "Out bound Logistics" (3Marks)
- i) Expound on what is "Transport" (3Marks)
- j) Examine who is the "Internal" customer" (3Marks)

QUESTION TWO (20 MARKS)

- a) Positive relations are a major boost for organizational growth. State with two examples each how Purchasing and Supply functions work with the Production function. (10Marks)
- b) Discuss four objectives of the purchasing and supply function in an organization (10Marks)

QUESTION THREE (20 MARKS)

- a) Examine four benefits of dealing in quality production. (10 Marks)
- b) State five setbacks of not having quality in a production process (10 Marks)

QUESTION FOUR (20 MARKS)

- a) Supplier evaluation is a key activity in Purchasing and Supply department. Highlight four key areas that should be considered during the evaluation exercise (8 Marks)
- b) Discuss the meaning of "Order fulfilment" giving two of its advantages to an organization (6Marks)
- c) Receiving of materials is a key activity in Purchasing and Supply management. State four areas to check when receiving materials into an organization (6Marks)

QUESTION FIVE (20 MARKS)

- a) Explain to your students the difference between "Transport" and "Distribution" with an example for each (10Marks)
- b) Elaborate what the term "green issues" represent in the modern business world sitting two green issue factors. (5Marks)
- c) " Ethics "are said to be a key factor in Global business transactions, with two examples, elaborate what is ethics (5Marks)