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KIRIRI WOMENS' UNIVERSITY OF SCIENCE AND TECHNOLOGY
UNIVERSITY EXAMINATION, 2018/2019 ACADEMIC YEAR
DIPLOMA IN PROCUREMENT AND SUPPLIES MANAGEMENT

DPS 1404- PURCHASING AND SUPPLY STRATEGY

Date: 10th April, 2018
Time: 8:30 Am- 10:30Am

INSTRUCTIONS TO CANDIDATES

ANSWER QUESTION ONE (COMPULSORY) AND ANY OTHER TWO QUESTIONS

QUESTION ONE (30 MARKS)

- a) Define what is purchasing process **(3 Marks)**
- b) Explain four roles of a purchasing function **(4 Marks)**
- c) Explain the main role of quotation evaluation process **(2 Marks)**
- d) Differentiate between request for quotation from request for information **(4 Marks)**
- e) State the function of supplier evaluation process in purchasing and procurement processes **(2 Marks)**
- f) Explain the role of green purchasing in procurement and supply function **(2 Marks)**
- g) Explain three reasons why a company would ethically produce their own products **(3 Marks)**
- h) What is the importance of having long term supplier relationships management **(4 Marks)**
- i) State four reasons of material management in an enterprise **(4 Marks)**
- j) Explain what is strategic planning for a purchasing organization **(2 Marks)**

QUESTION TWO (20 MARKS)

- a) Describe the Request For Quotation Process (RFFQ) in purchasing and procurement function **(10Marks)**
- b) Discuss five factors to consider when doing supplier evaluation process **(10 Marks)**

QUESTION THREE (20 MARKS)

- Describe ten principles of ethical sourcing as a purchasing function **(20 Marks)**

QUESTION FOUR (20 MARKS)

- a) Discuss five benefits of having a long term supplier relationships with your procuring organization
(10 Marks)
- b) Describe five principles of performance measurement in a procuring department and organization
(10 Marks)

QUESTION FIVE (20 MARKS)

- a) Describe the Michael porter model of competitive strategy in procurement and supply function
(6 Marks)
- b) Discuss seven functions of collaborative planning and forecasting replenishment in demand management
(14 Marks)