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KIRIRI WOMENS' UNIVERSITY OF SCIENCE AND TECHNOLOGY
UNIVERSITY EXAMINATION, 2019/2020 ACADEMIC YEAR
FOURTH YEAR, FIRST SEMESTER EXAMINATION
FOR THE DEGREE OF BACHELOR OF SCIENCE
(BUSINESS ADMINISTRATION)

Date: 5th December, 2019
Time: 2.30pm – 4.30pm

KPS 402 - SUPPLIES MANAGEMENT

INSTRUCTIONS TO CANDIDATES

ANSWER QUESTION ONE (COMPULSORY) AND ANY OTHER TWO QUESTIONS

QUESTION ONE (30 MARKS)

- a) Explain five advantages of assessing and monitoring supplier performance issues in supply chain. (5 Marks)
- b) Explain five key sources of looking for various suppliers information in supply chain management. (5 Marks)
- c) Discuss five benefits achieved as a result of using the procurement tendering process in an organization. (5 Marks)
- d) Explain five approval criteria factors that are considered when appraising and approving suppliers. (5 Marks)
- e) Describe five situations when a tender process may not be very appropriate when purchasing goods, works and services. (5 Marks)
- f) Explain the difference between open tendering and restricted tendering. (5 Marks)

QUESTION TWO (20 MARKS)

- a) Discuss the use of the following procurement sourcing methods for an organization:
 - i) Request for Proposals (4 Marks)
 - ii) Request for Quotations (4 Marks)
 - iii) Request for Information (4 Marks)
- b) Discuss four challenges affecting supply chain management in modern organizations (8 Marks)

QUESTION TWO (20 MARKS)

- a) Explain eight challenges that affect the process of supplier evaluation and assessment in supply chain management (8 Marks)
- b) Discuss the request for quotation process procedure as used by an organization in selecting and choosing the best contractor or supplier (12 Marks)

QUESTION THREE (20 MARKS)

- a) Explain five reasons why it is so important to have professionals trained in supply chain management working within procurement and supplies department (5 Marks)
- b) Illustrate with examples five types of resources that an organization needs to effectively manage supply chain management functionalities (10 Marks)
- c) Discuss five advantages of supplier evaluation process (5 Marks)

QUESTION FOUR (20 MARKS)

- a) Explain seven benefits achieved as a result of using open tendering process in an organization (7 Marks)
- b) Discuss five supplier evaluation factors that you look at when specifically evaluating suppliers interms of reliability issues (5 Marks)
- c) Describe the process of procuring goods, works and services in an organization (8 Marks)

QUESTION FIVE (20 MARKS)

- a) Discuss five challenges affecting the procurement of goods, works and services in Kenyan organizations. (10 Marks)
- b) Discuss five current technological developmental solutions in supplies management that have helped to solve the challenges experienced in supplies management (10 Marks)