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KIRIRI WOMEN'S UNIVERSITY OF SCIENCE AND TECHNOLOGY
UNIVERSITY EXAMINATION, 2023/2024 ACADEMIC YEAR
FIRST YEAR, FOURTH SEMESTER EXAMINATION
FOR THE DIPLOMA IN PROCUREMENT AND SUPPLIES MANAGEMENT
DPS 1117-INTERNATIONAL PURCHASING

Date: 7th December 2023
Time: 11.30am -1.30pm

INSTRUCTIONS TO CANDIDATES:

ANSWER QUESTION ONE (COMPULSORY) AND ANY OTHER TWO QUESTIONS

QUESTION ONE (30 MARKS)

- International Purchasing is key in ensuring efficiency in our global supply chains. Highlight any SIX benefits of conducting international purchasing. (6 marks)
- There are various sources of information on International purchasing to an organization. Name any SIX of these sources. (6 marks)
- With the aid of a diagram, illustrate the various methods of payment used in international purchasing. (6 marks)
- Documentation is important in a bid to keep track of all the items being imported and exported from Kenya and to enable calculation of customs duty. State any SIX documents used during the importation process in Kenya. (6 marks)
- Purchasing involves the acquisition of goods and services to satisfy organizational objectives. Identify any SIX objectives of the purchasing department in an organization. (6 marks)

QUESTION TWO(20 MARKS)

- Transportation is key when moving products throughout international purchasing. Explain any THREE factors taken into consideration when choosing a mode of transport for international purchasing. (6 marks)
- Identify FOUR modes of transport used in international purchasing (8 marks)
- Discuss any THREE reasons why we conduct international purchasing (6 marks)

QUESTION THREE (20 MARKS)

- It is the usual practice to insure import and export cargo. Explain any FOUR reasons for this. (8 marks)
- Identify the issues that a customs officer should address when verifying cargo before shipment in the import process. (6 marks)
- Describe any THREE functions of clearing and forwarding agents. (6 marks)

QUESTION FOUR (20 MARKS)

The world is dynamic and the purchasing cycle has evolved from traditional purchasing to strategic sourcing. International purchasing has become a trend due to the evolved transport systems between various countries that makes logistics very easy.

- Explain any FOUR emerging issues and trends in International Purchasing (8 marks)
- Discuss any THREE challenges faced in international purchasing. (6 marks)

QUESTION FIVE(20 MARKS)

The world has become a small village through globalization since people, goods and services are free to move through the world.

- a) Discuss any FOUR benefits of a globalized supply chain. (8 marks)
- b) Describe the steps followed during sourcing strategically in global/international purchasing. (5 marks)
- c) Identify the SEVEN principles of purchasing. (7 marks)